

Expense Reduction Analysts Fleet Testimonial

CLIENT: Midas Group
 SECTOR: Construction
 COST CATEGORIES: Fleet Cost Management

SUMMARY OF SAVINGS

Project Savings **14.9%**

THE CLIENT

The Midas Group is based in the South West and is one of the UK's largest independent construction companies; working in partnership with private and public sector clients across a wide variety of projects.

THE CHALLENGE

ERA Fleet Cost Management were engaged to review the Midas Group car and van fleet to produce improved costs and contractual terms.

The project has resulted in significant savings/enhanced terms and conditions, and has provided further direct cost reduction on an ongoing basis.




"Not only has ERA helped drive considerable savings, their ongoing advice, regular reporting and support has ensured that costs have continued to reduce providing our staff with an enhanced vehicle offering. The in-depth forensic analysis of all the inherent cost elements have provided transparency and clarity in this expense area and we are delighted with the results over the last 3 years."

DUNCAN ROGERSON,
 GROUP FD AND COMPANY SECRETARY, MIDAS GROUP