

Expense Reduction Analysts Fleet Testimonial

CLIENT: SafeStyle
 SECTOR: Glass, Glazing and Fenestration
 COST CATEGORIES: Fleet Cost Management

SUMMARY OF SAVINGS

Project Savings

16%

THE CLIENT

Safestyle UK is the largest independent replacement window and door company in the UK and the number one installer of uPVC doors and windows.

THE CHALLENGE

Safestyle had spent a considerable amount of time and energy in tendering the market for best price and service and Expense Reduction Analysts (ERA) Fleet Cost Management were challenged to improve upon their efforts.

Following an extensive evaluation of Safestyle's exact requirements, ERA Fleet Cost Management reviewed the market for the most efficient and cost effective solution.

The results were the introduction of a more efficient vehicle choice in terms of "fit for purpose", lower contract hire rentals and less environmental impact generating direct cost reduction of 16%.



We firmly believed that our negotiations with the market had produced the lowest cost solution for us, and we are frankly stunned by the additional savings ERA Fleet Cost Management have provided.

PETER HAIGH
 PURCHASING MANAGER, SAFESTYLE