

Expense Reduction Analysts Fleet Testimonial

CLIENT: Wesleyan
 SECTOR: Education
 COST CATEGORIES: Fleet Cost Management

SUMMARY OF SAVINGS

Project Savings

19%^o

THE CLIENT

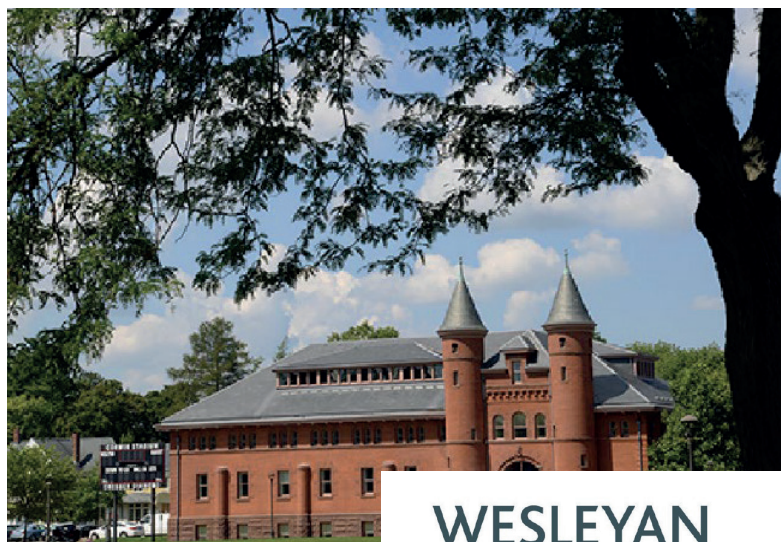
Wesleyan Assurance Society was founded in Birmingham in 1841 and operates nationwide delivering expert tailored financial advice/products to select professional groups; notably GPs, hospital doctors, dentists, teachers and lawyers.

THE CHALLENGE

Expense Reduction Analysts (ERA) Fleet Cost Management was appointed to undertake a comprehensive evaluation of the Wesleyan car fleet policy and associated costs in order to provide recommendations on wide variety of cost/policy efficiencies.

The review, in addition to cost reduction, centred on the policy aspect of car provision and included a number of policy recommendations for the Society to consider - primarily car choice, peer group comparisons, cash versus car analysis/ viability and exploring further operational efficiencies to reduce costs.

The results of the project were not only significant cost reduction and enhanced terms and conditions, but an improved and wider range of cars for employee choice, more flexible operating parameters, the introduction of an environmental CO2 cap and the expansion of cash allowances to all employee grades.



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we are all about you

ERA has provided expert advice and support to our team in reviewing and selecting a new fleet management provider, they have been great to work with and we are very satisfied with the outcome of the project.

BENJ STREET
 PROCUREMENT MANAGER, WESLEYAN