

ERA saves Beaverton Foods \$875,000 & finds solution to avoid tariff costs

Annual savings: **\$875,000**

Freight	\$140,000	17%
Corrugated Packaging	\$80,000	25%
Glass	\$275,000	17%
Plastic	\$130,000	9%
Metal Lids	\$150,000	25%
Labels	\$100,000	35%



The client

Beaverton Foods is a family-run business and the largest specialty condiment manufacturer in the United States since 1929.

The challenge

Despite the client's established reputation, the competitive industry saw new entrants each year. With price sensitivities around branded and co-packing products and high investments, Beaverton Foods faced declining profits.

The solution

ERA observed the logistics process and found improvement in the client's packaging, reducing complexity and cost. During this time, Beaverton Foods also faced a tariff increase on goods from China, resulting in a cost increase for glass bottles used in packaging. ERA provided multiple alternative suppliers to avoid huge tariff costs.

The result

Overall, ERA Group was able to identify \$875,000 in savings for Beaverton Foods across numerous cost categories. In addition to the savings, ERA helped Beaverton Foods achieve new efficiencies in freight and packaging.

“ ERA was able to provide perspective from the outside where some of the processes needed to be modified or improved. ”

DOMONIC BIGGI, CEO
BEAVERTON FOODS

