

Top east coast university reduces telecomm & on-campus TV expenses by over 30%

The client

St. John's University is a top private Catholic university with four locations worldwide.

The challenge

St. John's needed a creative way to invest in strategic priorities while meeting shrinking operational budget targets.

The solution

ERA Group focused on finding the best providers for the client's network and telecommunication needs. Updates included telephone system maintenance, a campus-wide, wireless IP-based cable TV provider, and a comprehensive new voice (SIP) and data WAN architecture across all campuses. This resulted in a multi-fold increase in speed, improved resiliency, and extensibility.

The result

With the help of ERA, St. John's University realized 32% in savings and upgraded its telecommunications infrastructure. The university plans to use the savings to reinvest in technological initiatives to improve security.

“ ERA provided us the leadership, resources, and focus to guide us in not only finding savings, but implementing significant upgrades to our technology infrastructure. The move to new technologies has freed up resources for new initiatives. ”

**ANNE PACIONE, CHIEF INFORMATION OFFICER
ST. JOHN'S UNIVERSITY**



**Network & Telecommunications
(WAN, Voice, SIP, IP-TV, Phone Maintenance):
32% savings**



**ST. JOHN'S
UNIVERSITY**

