

Automated HealthCare Solutions revives \$87K from bottom line thanks to ERA

The client

Automated HealthCare Solutions (AHCS) is software that enables providers to streamline their back-office operations and maximize patient time.

The challenge

AHC engaged ERA to find ways to combat the rising technology costs.

The solution

ERA identified notable savings opportunities with data co-location and telecom services. The data co-location project was core to AHCS' operations. ERA worked closely with the finance and IT teams at AHCS to understand the technical requirements needed for the various outsourced services purchased to support the IT department.

The result

The client saved over \$87,000 annually, or 39%, on outsourced IT services and Telecom purchases. Through this process, ERA reduced telecom costs with the incumbent supplier by 27%. AHCS leadership were delighted to honor their relationships with incumbent suppliers while increasing service level provided. The savings found are being reinvested to enhance employee benefits.

Annual savings: **\$87,000**

Outsourced

\$76,000

IT Services

Telecomm

\$11,000

