

# ERA's hybrid savings model helps Catholic Charities of Denver put millions of dollars toward its mission

## The client

Catholic Charities – Archdiocese of Denver (“CCD”) turned to ERA to challenge and ultimately revamp its housing and other ministry facilities management function—seeking to centralize processes and buying power across the agency. With ERA’s direct guidance and assistance, CCD is employing a novel hybrid service model, utilizing internal and external resources to achieve maximum efficiencies and an estimated 30% per annum savings over the next decade.

## The challenge

A lack of centralized internal labor resources and external procurement practices precluded CCD from scaling services, consolidating vendors, increasing efficiency — and saving money.

## The solution

ERA created a hybrid internal facilities management model to oversee vendors and internal labor while maintaining strict service standards.

## The result

CCD is positioned to realize maximum efficiencies and 30% plus per annum saving in its housing ministry alone, spurring it to ask ERA to expand its footprint across the organization.



“ ERA provided us a huge opportunity to further our mission by taking the resources we have been given and allowing us to redeploy savings into additional high-impact programming. ”

PHIL VOTTIERO, CFO OF CCD

### Total annual savings: **\$1,116,000**

IFM	\$620,000
Maintenance/repairs	\$116,000
Food services	\$103,600
Telecomm	\$93,600
Waste management	\$56,700
Office & janitorial supplies	\$54,000
Energy/utilities	\$30,700
Information technology	\$30,000
Print & promotional	\$11,400

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