

Schell Games' employees gain more HP after ERA finds \$40K in annual savings

ERA helped us generate more than 40% savings on our commercial insurance during our most recent renewal cycle. Their team of experts helped us to identify alternative insurers who offered us improved coverages with far more competitive prices. And, we were able to achieve these savings while maintaining our long-term relationship with our incumbent insurance broker. I cannot recommend ERA enough! 🙌

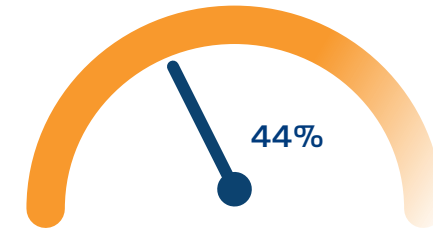


JAKE WITHERELL, COO, SCHELL GAMES



We see opportunities where you never thought possible.

Total savings:
\$40,000



The client

Schell Games is one of the largest education and entertainment game development companies in the United States.

The challenge

Schell Games contacted ERA Group to combat rising costs for its business lines insurance and increase transparency regarding broker compensation.

The solution

ERA reviewed various insurance brokers, including the incumbent broker. The client elected to continue with the incumbent broker after ERA negotiated a fully transparent process and reduced broker compensation. They also identified insurance alternatives that could enhance coverage levels and be cost-competitive.

The result

After review, the client found \$40,000 in annual savings, increased transparency, enhanced coverage levels, and gained valuable market knowledge.

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