

ERA Group helps leading manufacturing company save over 2 million dollars.

The client

The client is a manufacturing company with facilities across the United States. Their product enhancements are well-known for reducing their customers' downtime while increasing productivity, which has established them as a product leader.

The challenge

The manufacturer wished to validate and improve existing costs within their supplier base, so they contacted ERA Group for help.

The solution

ERA identified a better ordering platform for office supplies, provided more insight into the manufacturer's operations consumables purchases by utilizing an existing supplier's online tool, and provided detailed routing guides by location for the client's transportation managers.

The result

ERA Group found the manufacturer over \$1.1 million in savings annually and helped identify improvements to further increase efficiency inside the organization.



We see opportunities where you never thought possible.

Total savings over 2 years: **\$2.4M**

Office supplies	\$27,000	16%
Waste management	\$173,000	38%
Freight	\$1.4M	14%
Operations consumables	\$361,000	26%
Commercial insurance	\$278,000	8%
Temporary labor	\$185,000	3%
I.T	\$6,000	2%
Pallets	\$340,000	10%

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